

ABL at Glance

ATMs:1,569

On-site: 1,294

Off-site: 270

MBU: 5

Rep Offices:

2

UAE-Dubai China-Beijing

Rating

Overseas Long Term: AAA Short Term: A1+

Bahrain WBU Subsidiary

Entity Credit

ABL Asset

Management Co. Ltd.

Holding 100%

Export Processing Zone

Domestic Branches: 1.430

Conventional:1,306

Islamic: 117

Digital: 7

Corporate Governance Rating

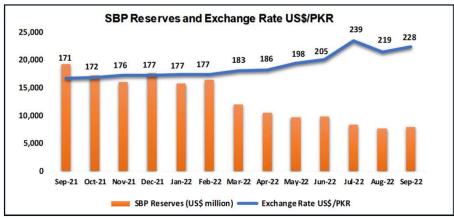
CGR 9++

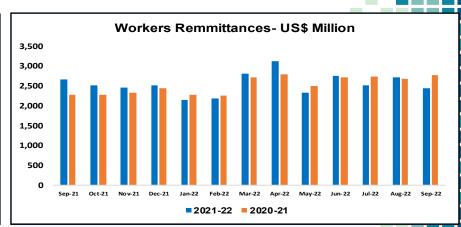
Digital Touch Points

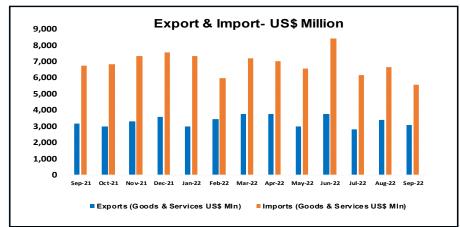
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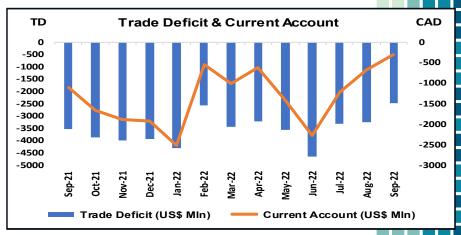


Economic Highlights



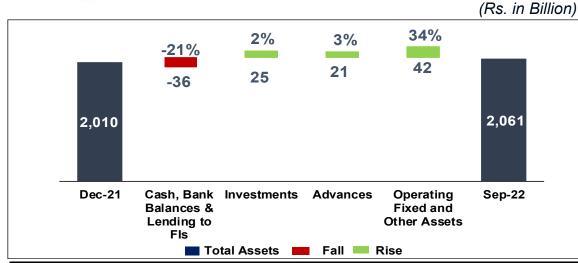








Highlights Financial Position (Assets)



Particulars	Sep' 22	Dec'21	ABL Growth	Industry Growth
Cash, Bank Balance & Lending to FI's	135	171	-21%	-18%
Investments - Net	1,089	1,064	2%	24%
Advances - Net	674	653	3%	10%
Operating fixed and other assets	164	122	34%	37%
Total Assets	2,061	2,010	3%	15%

 Total Assets reached at Rs. 2,061 billion (increased by 3%).

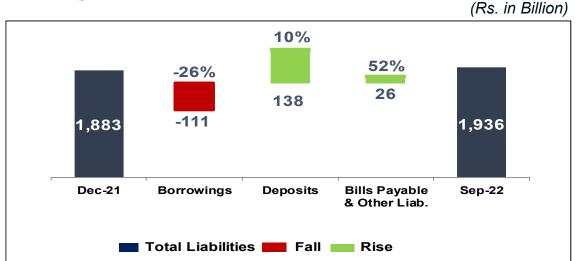
 Net Advances reached at Rs. 674 billion as on Sep 30, 2022; Increased by 3% as against Rs. 653 billion as on Dec 31, 2021.

Net Investments reached at Rs. 1,089 billion (Increased by 2%).

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Highlights Financial Position (Liabilities)



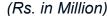
Particulars	Sep' 22	Dec'21	ABL Growth	Industry Growth
Borrowings	309	420	-26%	42%
Deposits and Other Accounts	1,551	1,413	10%	9%
Bills Payable & Other Liabilities	76	50	52%	24%
Total Liabilities	1,936	1,883	3%	15%

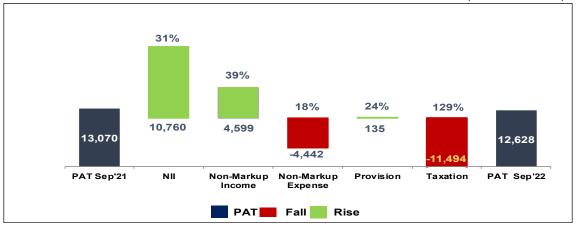
- Total Liabilities stood at Rs.
 1,936 billion (increased by 3%)
- CASA Sep'22 Stood at: 80%
- Deposits aggregated to reach at Rs. 1,551 billion; increased by 10% as compared to Industry growth of 9%.
- Total Equity stood at Rs. 125 billion; decreased by 2% (Dec 21: Rs. 127 billion)
- CAR: 20.40%; as at Sep 2022 (Dec 21: 22.32%); Industry CAR Jun 22 :16.1%

6/21



Highlights Income Statement





Particulars	Sep' 22	Sep' 21	Growth
Interest Income	147,552	84,696	74%
Interest Expense	102,110	50,014	104%
Net Interest Income (NII)	45,442	34,682	31%
Non Markup Income	16,328	11,729	39%
Gross Income	61,770	46,411	33%
Non Markup Expense	29,442	25,000	18%
Profit Before Provisions	32,328	21,411	51%
Provision Reversal	(697)	(561)	24%
Profit Before Taxation	33,024	21,973	50%
Taxation	20,396	8,903	129%
Profit After Taxation (PAT)	12,628	13,070	-3%
Earnings Per Share (EPS)	11.03	11.41	-3%

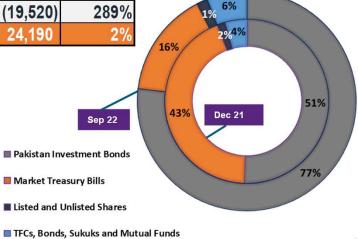
- Net Interest Income (NII) stood at Rs. 45,442 million during period under review; increased by 31%.
- Fee & Commission and Dividend Income increased by 20% and 9% respectively.
- Non-Markup Income reached at Rs. 16,328 million; increased by 39%.
- Foreign Exchange income reached at Rs. 7,142 million in Sep 2022 (Sep 2021; Rs. 1,112 million), showing increase of 542%.
- Profit before Tax reached at Rs. 33,024 million; increased by 50%
- Profit after Tax recorded at Rs. 12,628 million; EPS stood at Rs. 11.03 per share (Sep 2021; Rs. 11.41)



(Rs. in Million)

			(RS.	in Million)	
Investments	Sep' 22	Dec'21	Var.	Growth	
Pakistan Investment Bonds	858,154	553,428	304,726	55%	
Market Treasury Bills	174,901	455,866	(280,965)	-62%	
Listed and Unlisted Shares	18,339	17,636	703	4%	
TFCs, Bonds, Sukuks and Mutual Funds	65,095	45,915	19,180	42%	
Subsidiary	500	500	-	0%	
Investments at Cost	1,116,987	1,073,345	43,644	4%	
Provision for diminution in value of investments	(2,027)	(2,093)	67	-3%	
*Surplus / (Defiict) on Revaluation of Securities	(26,277)	(6,757)	(19,520)	289%	1% 6%
Investments at Carrying Value	1,088,683	1,064,495	24,190	2%	16%
*Surplus / (Deficit) on revaluation of securities	Sep'22	Dec'21			
Pakistan Investment Bonds	(14,172)	(8,801)		Sep 22	43% Dec 21
Market Treasury Bills	(1,081)	(1,045)	■ Pakistan In	vestment Bonds	

*Surplus / (Deficit) on revaluation of securities	Sep'22	Dec'21
Pakistan Investment Bonds	(14,172)	(8,801)
Market Treasury Bills	(1,081)	(1,045)
Listed and Unlisted Shares	1,280	2,496
TFCs, Bonds, Sukuks and Mutual Funds	(12,304)	593
Surplus / (Deficit) on revaluation of securities	(26,277)	(6,757)

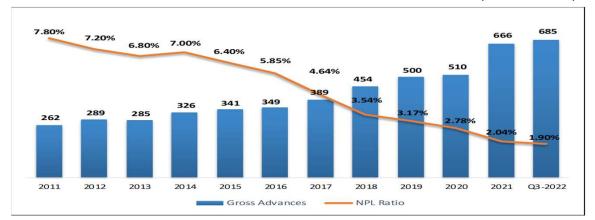


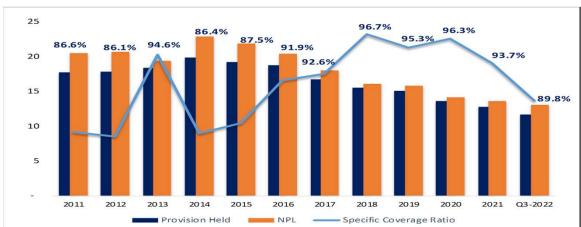
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Advances & Asset Quality







- Gross advances stood at Rs. 685 billion (3%↑) (Industry advances; 9%↑)
- **Gross ADR ratio reached 44.2% (Industry** Sep'22 Gross ADR: 48.6%)
- NPLs at 13.0 billion (4%↓)
- NPL Ratio 1.90% (0.14%↓); Industry Jun'22: 7.5%
- Specific NPL Coverage 89.8% (3.9%↓) & Overall NPL Coverage at 90.4%; Overall **Industry Jun'22: 91.6%**

Key Lending sectors:

- Non-Financial Public Sector Enterprises (NFPSE)
- Government (Including Govt. Trusts & **Corporate Bodies**
- **Textiles**
- **Non-Banking Financial Institution (NBFIs)**
- **Utilities**



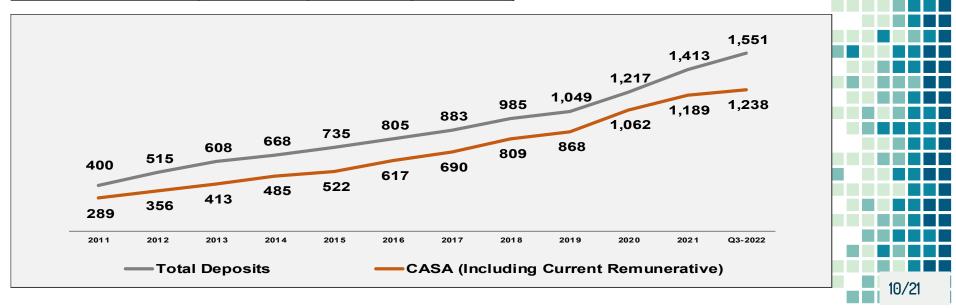
(Rs. in Billion)

Particulars	Sep' 22	Dec' 21	Var (%)
Current	658	607	8%
Saving	580	582	-0.4%
Term	313	224	40%
Total Deposits	1,551	1,413	10%

Market Share: 6.8%

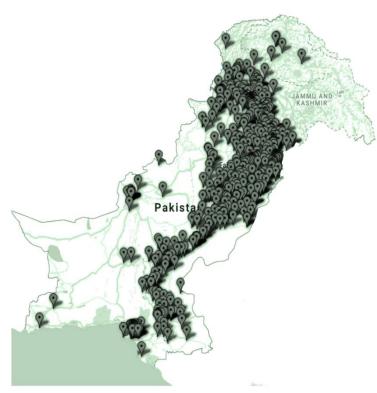
Industry Growth: 8.8%

ABL CASA Mix: 80%





Key Ratios & Channels



Key Ratios			
Particulars	Sep'22	Dec'21	Variance
Return on Assets (%)	0.8%	1.0%	-0.2%
Return on Equity (Tier I) (%)	15.1%	16.5%	-1.4%
Capital Adequacy Ratio (%)	20.4%	22.3%	-1.9%
Channels	Sep' 22	Dec' 21	Growth
Total Branches	1,432	1,429	3
Conventional	1,315	1,312	3
Islamic	117	117	-
Total Automated Teller Machines (ATMs)	1,569	1,558	11
On-site	1,294	1,269	25
Off-site	270	284	(14)
Mobile Banking Units	5	5	-
ATM Network Uptime (%)	96.41%	96.65%	-0.24%
Digital Touchpoints	18	18	
Digital vs Counter Transactions	72:28	65:35	7%
Islamic Windows	135	110	25
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Pakistan Stock Exchange Code: ABL

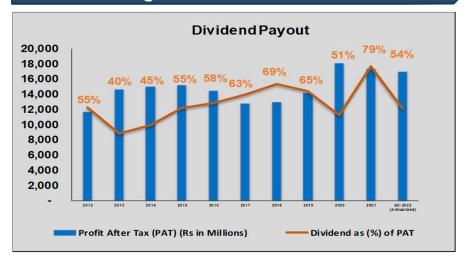
Bloomberg Code: ABL PA

Shares Outstanding (mln): 1,145.07

Market Capitalization (Rs. bln): 74.315

Stock Price as at Sep 30, 22: Rs.64.90

Period High/Low: 91.43/63.50









Corporate Governance & Ratings

Entity Rating

PACRA

- AAA (Long Term)
- A1+ (Short Term)
- A very low expectation of credit risk emanating from a very strong capacity for timely payment of financial commitments and not being significantly vulnerable to foreseeable events

CGR

VIS Credit Rating Company

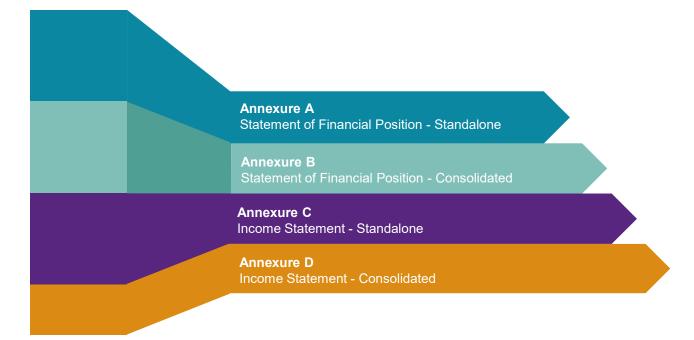
- CGR-9++ (Corporate **Governance Rating)**
- Very high level of corporate governance; the rating action takes into consideration the continued commitment of the board and management of the Bank to maintain a sound governance framework.

Deposits

Moody's

- Caa1/NP
- · Rating reflects bank's stable deposits-based funding profile, high liquidity buffer and good earnings generating capacity.
- Outlook Negative, constrained by the Negative outlook on the sovereign rating.









Statement of Financial Position : Standalone

	Rs. in Million			US				
ASSETS	Sep'22	Dec'21	Variance	Sep'22	Dec'21	Variance	Growth	Н
Cash and Balances with Banks	120,511	125,310	(4,799)	528	549	(21)	-4%	П
Lending to Fls	14,032	45,453	(31,421)	61	199	(138)	-69%	Н
Investments - net	1,088,683	1,064,495	24,188	4,765	4,660	106	2%	H
Advances - net	673,687	652,890	20,797	2,949	2,858	91	3%	
Operating fixed assets	83,538	80,871	2,667	366	354	12	3%	
Other Assets	80,373	41,138	39,235	352	180	172	95%	
TOTAL ASSETS	2,060,824	2,010,156	50,667	9,021	8,799	222	3%	H
LIABILITIES								
Deposits	1,551,230	1,413,295	137,935	6,790	6,186	604	9.8%	Н
Borrowings	309,351	420,006	(110,655)	1,354	1,838	(484)	-26%	
Bills Payable	9,308	10,060	(752)	41	44	(3)	-7%	
Other Liabilities	66,291	39,551	26,740	290	173	117	68%	Н
TOTAL LIABILITIES	1,936,180	1,882,912	53,268	8,475	8,242	233	3%	
NET ASSETS	124,644	127,245	(2,601)	546	557	(11)	-2%	
EQUITY AND RESERVES								
Share Capital	11,451	11,451	_	50	50	-	0%	
Reserves & Unapprop. Profit	104,807	96,255	8,552	459	421	37	9%	
Equity-Tier I	116,258	107,705	8,552	509	471	37	8%	
Total Equity	124,645	127,245	(2,601)	546	557	(11)	-2%	



Statement of Financial Position : Consolidated

	R	s. in Million		US	S\$ in Million			Ь
ASSETS	Sep'22	Dec'21	Variance	Sep'22	Dec'21	Variance	Growth	
Cash and Balances with Banks	120,512	125,304	(4,792)	528	548	(21)	-4%	
Lending to FIs	14,032	45,453	(31,421)	61	199	(138)	-69%	
Investments - net	1,090,556	1,066,390	24,166	4,774	4,668	105	2%	
Advances - net	673,921	653,080	20,841	2,950	2,859	91	3%	
Operating fixed assets	83,881	81,227	2,654	367	356	12	3%	
Other Assets	80,749	41,526	39,223	353	182	171	94%	
TOTAL ASSETS	2,063,651	2,012,979	50,671	9,033	8,811	222	3%	
LIABILITIES								
Deposits	1,551,174	1,413,278	137,896	6,790	6,186	604	10%	
Borrowings	309,351	420,006	(110,655)	1,354	1,838	(484)	-26%	
Bills Payable	9,308	10,060	(752)	41	44	(3)	-7%	
Other Liabilities	66,760	39,992	26,768	292	175	117	67%	
TOTAL LIABILITIES	1,936,594	1,883,336	53,257	8,477	8,244	233	3%	
NET ASSETS	127,058	129,643	(2,585)	556	567	(12)	-2%	
EQUITY AND RESERVES								Н
Share Capital	11,451	11,451	-	50	50	-	0%	
Reserves & Unapprop. Profit	107,174	98,606	8,568	469	432	38	9%	
Equity-Tier I	118,625	110,057	8,568	519	482	38	8%	L
Total Equity	127,058	129,643	(2,585)	556	567	(12)	-2%	



Income Statement : Standalone

Dortioulare	R	s. in Million		US	Growth			
Particulars	Sep'22	Sep'21	Variance	Sep'22	Jun'21	Variance	Growth	
Mark-up and Interest Income	147,552	84,696	62,856	646	371	275	74%	
Mark-up and Interest Expensed	102,110	50,014	52,095	447	219	228	104%	\vdash
Net Mark-up and interest Income	45,442	34,682	10,760	199	152	47	31%	
Capital Gain and Dividend	3,145	5,334	(2,189)	14	23	(10)	-41%	Ь
Fee based Income and Others	13,183	6,395	6,788	58	28	30	106%	
Non Mark-up and Interest Income	16,328	11,729	4,599	71	51	20	39%	
Gross Income	61,770	46,411	15,359	270	203	67	33%	\vdash
Human Resource Cost	12,470	11,184	1,286	55	49	6	11%	F
Other Operating Cost	16,972	13,815	3,156	73	60	14	23%	
Total Operating Cost	29,442	25,000	4,442	129	109	19	18%	H
Operating Profit	32,328	21,411	10,917	142	94	48	51%	
Provision Reversal	(697)	(561)	(135)	(3)	(2)	0	-24%	\vdash
Profit Before Tax	33,024	21,973	11,051	145	96	48	50%	F
Taxation	20,396	8,903	11,493	89	39	50	129%	
Profit After Tax	12,628	13,070	(442)	55	57	(2)	-3%	



Income Statement : Consolidated

Doutionland	Rs. in Million			US	0415	#		
Particulars	Sep'22	Sep'21	Variance	Jun'22	Jun'21	Variance	Growth	
Mark-up and Interest Income	147,560	84,700	62,860	646	371	275	74%	士
Mark-up and Interest Expensed	102,121	50,035	52,086	447	219	228	104%	
Net Mark-up and interest Income	45,438	34,664	10,774	199	152	47	31%	
Capital Gain and Dividend	3,108	5,434	(2,326)	14	24	(10)	-43%	+
Fee based Income and Others	13,722	6,913	6,809	60	30	30	98%	
Non Mark-up and Interest Income	16,830	12,347	4,483	74	54	20	36%	
Gross Income	62,268	47,011	15,257	273	206	67	32%	Ŧ
Human Resource Cost	12,789	11,452	1,338	56	50	6	12%	
Other Operating Cost	17,073	13,928	3,145	75	61	14	23%	
Total Operating Cost	29,862	25,380	4,482	131	111	20	18%	
Operating Profit	32,406	21,631	10,774	142	94	47	50%	1
Provision Reversal	(697)	(561)	(135)	(3)	(2)	(2)	24%	
Profit Before Tax	33,102	22,193	10,909	145	96	49	49%	
Taxation	20,460	8,991	11,470	90	39	49	128%	
Profit After Tax	12,643	13,201	(560)	55	58	(1)	-4%	\pm



The information being presented herein is solely for your information.

Except for the historical information, statements that describe the Bank's objectives, plans or goals discussed in Investor Conference Call are forward-looking statements. These forward looking statements involve a number of risks, uncertainties and other factors which are based on management's current expectations or beliefs as well as assumptions made based on information currently available to management.

The information presented is subject to change without notice.



THANK YOU

