## Pattern of Shareholding as at December 31, 2018

Information for annual financial statements as on December 31, 2018.

## Issued,Subscribed and Paid-up Capital

Ordinary Shares	As on December 31, 2018		As on December 31, 2017	
	No. of Shares	Amount (Rs)	No. of Shares	Amount (Rs)
Fully paid in cash	406,780,094	4,067,800,940	406,780,094	4,067,800,940
Increase in Share Capital	-	2-3	-	-
Issued as bonus shares	720,745,186	7,207,451,860	720,745,186	7,207,451,860
Issued for consideration other than cash	17,548,550	175,485,500	17,548,550	175,485,500
Total	1,145,073,830	11,450,738,300	1,145,073,830	11,450,738,300

## 2 Major shareholding

Holding more than 5% of the total paid-up capital

Name of Shareholder	No. of Shares Held	Percentage Held
Ibrahim Holdings (Pvt) Ltd.	967,911,610	84.5283
Total	967,911,610	84.5283

No. of Shareholders	Shareholdings'Slab			Total Shares Held
	From		То	Historia Maria Para Principal
6128	1	to	100	235,739
9119	101	to	500	2.531.649
1121	501	to	1000	812,436
2092	1001	to	5000	4,444,225
399	5001	to	10000	2,946,521
134	10001	to	15000	1,680,575
81	15001	to	20000	1,469,780
58	20001	to	25000	1,320,955
28	25001	to	30000	774,142
19	30001	to	35000	617,763
19	35001	to	40000	715,948
17	40001	to	45000	725,616
10	45001	to	50000	486,173
6	50001	to	55000	312,409
7	55001	to	60000	403,633
3	60001	to	65000	185,822
6	65001	to	70000	409,548
6	70001	to	75000	439,000
4	75001	to	80000	318,000
4	80001	to	85000	335,000
3	85001	to	90000	263,063
9	95001	to	100000	900,000
1	100001	to	105000	103,400
3	105001	to	110000	318,400
3	110001	to	115000	334,371
2	115001	to	120000	237,618
4	120001	to	125000	491,200
1	125001	to	130000	127,500
1	145001	to	150000	150,000
4	150001	to	155000	606,627
1	155001	to	160000	157,600
1	165001	to	170000	165,500
2	170001	to	175000	343,000
2	175001	to	180000	355,450
3	180001	to	185000	547,320
1	185001	to	190000	189,300

o. of Shareholders		Shareholdings'Sla	D	Total Shares Held
	From		То	
191	105001	22	000000	000 000
1	195001	to	200000	200,000
1	205001	to	210000	209,500
1	210001	to	215000	210,500
2	225001	to	230000	458,069
1	235001	to	240000	236,437
1	245001	to	250000	250,000
1	255001	to	260000	259,000
1	260001	to	265000	262,300
1	265001	to	270000	270,000
1	285001	to	290000	290,000
1	305001	to	310000	306,800
1	310001	to	315000	314,900
1	325001	to	330000	325,100
1	345001	to	350000	346,000
1	355001	to	360000	355,100
1	375001			
1		to	380000	378,000
1	385001	to	390000	385,500
2	400001	to	405000	805,200
1	435001	to	440000	440,000
1	480001	to	485000	480,500
3	495001	to	500000	1,500,000
2	580001	to	585000	1,165,500
1	595001	to	600000	599,04
1	605001	to	610000	610,000
1	650001	to	655000	652,500
1	700001	to	705000	704,500
1	710001	to	715000	712,000
1	730001	to	735000	734,000
1	820001	to	825000	822,15
1	860001	to	865000	865,000
4	960001		965000	964,400
1	995001	to	1000000	
		to		1,000,000
<u> </u>	1015001	to .	1020000	1,015,89
1	1090001	to	1095000	1,092,614
1	1195001	to	1200000	1,198,500
1	1225001	to	1230000	1,227,500
1	1250001	to	1255000	1,252,000
1	1430001	to	1435000	1,433,60
1	1495001	to	1500000	1,500,000
1	1510001	to	1515000	1,515,000
1	1765001	to	1770000	1,770,000
1	1940001	to	1945000	1,940,500
1	1995001	to	2000000	1,999,500
1	2365001	to	2370000	2,367,500
1	2480001	to	2485000	2,485,000
1	2885001		2890000	2,885,74
1		to	3095000	
1	3090001	to		3,091,000
1	3860001	to	3865000	3,860,726
1	4095001	to	4100000	4,098,500
1	4105001	to	4110000	4,105,700
1	4675001	to	4680000	4,676,400
1	6275001	to	6280000	6,277,500
1	6660001	to	6665000	6,660,400
1	9755001	to	9760000	9,755,604
1	29995001	to	30000000	30,000,000
1	37385001	to	37390000	37,385,740
1	967910001	to	967915000	967,911,610
19364	901910001	ıO	901910000	1,145,073,830

## Categories of Shareholders as at December 31, 2018

	No. of		
Categories of Shareholders	Shareholders	Shares Held	Percentage
Descrit Associated Communics undertakings and related parties			
Parent, Associated Companies, undertakings and related parties			
IBRAHIM HOLDINGS (Private) LIMITED*	1	967,911,610	84.528
TRUSTEES OF ABL EMPLOYEES SUPERANNUATION (PENSION) FUND A/C	1	37,385,743	3.2649
Sub-Total	2	1,005,297,353	87.793
Directors and their spouse(s) and minor children			
MOHAMMAD NAEEM MUKHTAR	1	2,500	0.000
MUHAMMAD WASEEM MUKHTAR	1	2,500	0.000
SHEIKH MUKHTAR AHMED	1	2,500	0.000
ABDUL AZIZ KHAN	1	26,620	0.002
DR. MUHAMMAD AKRAM SHEIKH	1	2,500	0.000
ZAFAR IQBAL	1	2,500	0.000
SUMAIRA ASLAM KHAN / NAZRAT BASHIR	1	2,500	0.000
Sub-Total	7	41,620	0.003
Banks, Development Finance Institutions, Non-Banking Financial Institutions			
M/S. AL-FAYSAL INVESMENT BANK	1	55	0.000
W/S STANDARD CHARTERED BANK (PAKISTAN) LIMITED	1	22,118	0.000
HABIB METROPOLITAN BANK LIMITED	<u>'</u>	580,500	0.050
MCB BANK LIMITED - TREASURY	1	6,660,400	0.581
FIRST DAWOOD INVESTMENT BANK LIMITED	1	8,600	0.000
BANK ALFALAH LIMITED		1,515,000	0.000
	1		
ESCORTS INVESTMENT BANK LIMITED	1	77 1 000 500	0.000
THE BANK OF PUNJAB, TREASURY DIVISION.	1	1,999,500	0.174
FIRST CREDIT & INVESTMENT BANK LIMITED	11	24,000	0.002
NATIONAL BANK OF PAKISTAN LTD.	5	4,698,690	0.410
SINDH BANK LIMITED Sub-Total	1 15	3,091,000	0.269
Sub- Iotal	10	18,599,940	1.024
NIT AND ICP			
DBL (ICP UNIT)	1	762	0.000
INVESTMENT CORPN. OF PAKISTAN	3	14,438	0.001
Sub-Total	4	15,200	0.001
Executives**	1	1,394	0.000
OTHER EMPLOYEES	634	725455	0.063
Sub-Total	635	726,849	0.063
Insurance Companies			
STATE LIFE INSURANCE CORP. OF PAKISTAN	1	2,885,747	0.252
GULF INSURANCE COMPANY LIMITED.	1	723	0.000
M/S. ORIENT INSURANCE CO.LTD.,	1	404	0.000
PREMIER INSURANCE LIMITED	1	5,100	0.000
IUBILEE GENERAL INSURANCE COMPANY LIMITED	1	585,000	0.051
ALPHA INSURANCE CO. LTD.	1	121,000	0.010
HABIB INSURANCE CO. LIMITED	1	7,500	0.000
HABIB INSURANCE COMPANY LIMITED	1	12,500	0.001
GI LIFE INSURANCE LIMITED	1	15,000	0.001
ADAMJEE INSURANCE COMPANY LIMITED	1	6,277,500	0.548
EFU LIFE ASSURANCE LTD	1	4,098,500	0.357
GI LIFE INSURANCE LIMITED	<u>'</u>	6,500	0.000
		0,000	0.000

	No. of		
Categories of Shareholders	Shareholders	Shares Held	Percentage
Modarabas and Mutual Funds			
FIRST FIDELITY LEASING MODARABA	1	614	0.0001
M/S. FIRST TAWAKKAL MODARABA	1	347	0.0000
M/S. MODARABA AL MALI	1	116	0.0000
CDC - TRUSTEE AKD INDEX TRACKER FUND	1	38,162	0.0033
CDC - TRUSTEE UBL STOCK ADVANTAGE FUND	1	3,860,726	0.3372
CDC - TRUSTEE NAFA STOCK FUND	1	4,105,700	0.3586
CDC - TRUSTEE NAFA MULTI ASSET FUND	1	262,300	0.0229
CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND	1	1,092,614	0.0954
CDC - TRUSTEE ABL STOCK FUND	1	2,367,500	0.2068
CDC-TRUSTEE NAFA ASSET ALLOCATION FUND	1	401,700	0.0351
CDC - TRUSTEE UBL ASSET ALLOCATION FUND	1	480,500	0.0420
CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST		1,433,604	0.1252
MCBFSL - TRUSTEE ALLIED CAPITAL PROTECTED FUND	1	41,000	0.0036
CDC - TRUSTEE NAFA FINANCIAL SECTOR FUND	<u>_</u>	865,000	0.0755
CDC - TRUSTEE UBL FINANCIAL SECTOR FUND		704,500	0.0615
CDC - TRUSTEE UBL DEDICATED EQUITY FUND	1	118,674	0.0104
CDC - TRUSTEE PICIC INVESTMENT FUND	<u>'</u>	229,500	0.0200
CDC - TRUSTEE PICIC GROWTH FUND	1		
CDC - TRUSTEE ALFALAH GHP VALUE FUND	1	440,000	0.0384
		110,500	0.0097
CDC - TRUSTEE HBL - STOCK FUND	1	385,500	0.0337
CDC - TRUSTEE ALFALAH GHP STOCK FUND	1	290,000	0.0253
CDC - TRUSTEE ALFALAH GHP ALPHA FUND	1	181,000	0.0158
CDC - TRUSTEE HBL EQUITY FUND	1	28,500	0.0025
CDC - TRUSTEE HBL PF EQUITY SUB FUND	1	47,000	0.0041
CDC - TRUSTEE ASKARI EQUITY FUND	1	24,500	0.0021
CDC - TRUSTEE ALLIED FINERGY FUND	1	259,000	0.0226
Sub-Total Sub-Total	26	17,768,557	1.5517
Foreign Investors			
HABIB BANK AG ZURICH, ZURICH, SWITZERLAND	1	6,000	0.0005
HABIB BANK AG ZURICH, DEIRA DUBAI	1	2,485,000	0.2170
THE BANK OF NEW YORK MELLON	1	1	0.0000
ALPHA BETA FINANCE LIMITED	1	170,900	0.0149
MCKINLEY CAPITAL MEASA FUND OEIC LIMITED	1	67,000	0.0059
TARIIC HOLDING COMPANY BSC (CLOSED)	1	107,600	0.0094
MAHMOOD AHMAD CHAUDHRY	1	10,000	0.0009
ALIYA ANWAR	1	10,000	0.0009
NIZAR LALANI	1	1,500	0.0001
ADAM JOOSUB	1	10,000	0.0009
SHOKAT ALI MOHAMED ALI ALI BHAI	1	25,000	0.0022
Sub-Total	11	2,893,001	0.2526
Othors	170	44 200 202	0.0001
Others	172	44,200,893	3.8601
Individuals	18480	41,514,943	3.6255
Grand Total	19,364	1,145,073,830	100.0000

<sup>\*</sup> M/s Ibrahim Holdings (Pvt) Limited purchased 2,132,500 shares during the year ended December 31, 2018 out of which 100,000 shares were purchased as on reporting date, against which title was transferred as on January 02, 2019".

\*\* CEO and all Chiefs and Group Heads are termed as Executives.