

| Documentation Requirement – Salaried Segment                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Original / Copy                                                      |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|
| Loan Application Form (LAF) along with CF Undertaking                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Original                                                             |
| Product Disclosure Sheet                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Original                                                             |
| Valid CNIC of applicant & Co-partner (where applicable)                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Copy                                                                 |
| 2 passport size color Photographs of applicant & Co-partner (where applicable)                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Original                                                             |
| Undertaking for first time homeowner                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Original                                                             |
| Proof of allotment, transfer and/or Title Document of the property to be mortgaged                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Copy                                                                 |
| Direct Debit Authority (DDA) & Employer's certificate mentioning that payroll account maintenance shall continue with the lending Bank (where applicable) |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Original                                                             |
| Formal Sector Employees                                                                                                                                   | Proof of Employment (along with length of employment) for example: <ul style="list-style-type: none"> <li>• Employment letter<br/>OR</li> <li>• Employment Certificate<br/>OR</li> <li>• Any valid documentary evidence from employer</li> </ul>                                                                                                                                                                                                                                                                                                                                                                     | Original / Copy                                                      |
|                                                                                                                                                           | Income Proof document (salary breakup and deductions to be clearly mentioned) for example: <ul style="list-style-type: none"> <li>• Current Salary Slip<br/>OR</li> <li>• Salary Certificate</li> <li>• Account Maintenance Certificate along with last 6-month Bank statement with Salary Credits</li> </ul> <p><u>Notes:</u></p> <ul style="list-style-type: none"> <li>- Maximum of 60 days old salary slip &amp; Bank Statement may be accepted</li> <li>- Online / e-salary slips are acceptable with positive verification</li> <li>- Original salary slip / e-slip does not require stamp or sign.</li> </ul> | Original / Copy<br><br>Original<br>Original                          |
| Informal Sector Employees                                                                                                                                 | In case customer is employed in informal sector, one of the following documents shall be required to assess customer based on proxy income or repayment surrogates, for example: <ul style="list-style-type: none"> <li>• Rent Agreement<br/>OR</li> <li>• Rent Payment declaration<br/>OR</li> <li>• Utility Bills<br/>OR</li> <li>• Telco Bill<br/>OR</li> <li>• School Fee Challan<br/>OR</li> <li>• Any other valid expense document (as per defined Income proxy)</li> </ul>                                                                                                                                    | Copy<br><br>Original<br><br>Copy<br><br>Copy<br><br>Copy<br><br>Copy |

| Documentation Requirement – Self Employed                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Original / Copy                                                                 |
|------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|
| Loan Application Form (LAF) along with CF Undertaking                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Original                                                                        |
| Product Disclosure Sheet                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Original                                                                        |
| Valid CNIC of both applicant & Co-partner (where applicable)                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Copy                                                                            |
| 2 passport size colour Photographs of applicant & Co-partner (where applicable)    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Original                                                                        |
| Direct Debit Authority (DDA) (where applicable)                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Original                                                                        |
| Undertaking for first time homeowner                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Original                                                                        |
| Proof of allotment, transfer and/or Title Document of the property to be mortgaged |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Copy                                                                            |
| Formal Sector Self Employed                                                        | Proof of Business (stating ownership and length of business) for example: <ul style="list-style-type: none"> <li>Partnership Deed<br/>OR</li> <li>Bank Certificate for Sole Proprietor / Partnership<br/>OR</li> <li>NTN Certificate<br/>OR</li> <li>Rent agreement of office<br/>OR</li> <li>Professional Degree / Diploma &amp;/OR Valid Membership of applicable Professional body<br/>OR</li> <li>Any other valid acceptable business document verifiable from authority fulfilling minimum business tenor requirement.</li> </ul> | Copy<br><br>Original<br><br>Copy<br><br>Copy<br><br>Copy<br><br>Copy / Original |
|                                                                                    | Income assessment document <ul style="list-style-type: none"> <li>Account Maintenance Letter along with at least recent 6 months Bank Statement</li> </ul> <u>Notes:</u> <ul style="list-style-type: none"> <li>Maximum of 60 days Bank statement may be accepted</li> <li>Original Bank statement with bank stamp</li> </ul>                                                                                                                                                                                                          | Original                                                                        |
| Informal Sector Self Employed                                                      | In case customer is employed in informal sector, one of the following documents shall be required to assess customer based on proxy income or repayment surrogates, for example: <ul style="list-style-type: none"> <li>Rent Agreement<br/>OR</li> <li>Rent Payment declaration<br/>OR</li> <li>Utility Bills<br/>OR</li> <li>Telco Bills<br/>OR</li> <li>School Fee Challan<br/>OR</li> <li>Any other valid expense document (as per defined Income proxy)</li> </ul>                                                                 | Copy<br><br>Original<br><br>Copy<br><br>Copy<br><br>Copy<br><br>Copy            |

| Documents for Bank's Internal Use                                                      | Original / Copy |
|----------------------------------------------------------------------------------------|-----------------|
| Income Estimation / Repayment calculation sheet as per applicable proxy / surrogate    | Original        |
| Bureau Reports                                                                         | Original        |
| Residence / Workplace / Document Verification Report including collateral verification | Original        |
| World Check & NACTA checks                                                             | Original        |
| NADRA Verysis                                                                          | Original        |
| Property Appraisal Report *                                                            | Original        |
| Preliminary Legal Opinion *                                                            | Original        |
| Final Legal Opinion *                                                                  | Original        |
| Shariah approved process flow                                                          | Original        |
| Property Takaful Report *                                                              | Original        |
| Mortgage Life Insurance / Takaful - Mandatory if borne by Government *                 | Original        |

**\*Stage-II documentation requirement**

**Notes:**

1. NAPHDA and/or the relevant financial institution(s) may require additional information as may be required by NAPHDA or any other law/regulation.
2. The above list of Documentation Requirements for Salaried and Self Employed are relevant to the application stage of end-user mortgage financing. The documentation requirements and legal formalities to be fulfilled, after the facility application has been approved by the relevant financial institution(s), such as legal documentation required to be stamped, signed and witnessed at the time of signing of /disbursement, may be prescribed separately